SPOTLIGHT

Teresa Gilberg
REMODELER MEMBER

📍 **PROSOURCE OF SUGARLAND (TX)**

Tell us about your job as a remodeler.

I started with a big box store, doing work with the crews in the field. I learned everything I needed to make a leap of faith to go into business for myself. I've now had my own business for more than seven years and specialize in residential kitchen and bath remodels. I love my community and the work that I do.

Who do you partner with to serve your customers?

ProSource Wholesale® is one of my business partners. Christine, my ProSource account manager takes care of all of my clients' needs. I like working with Byron and Wazeer at the showroom as well. The entire team provides my customers with red carpet service.

When I go out on appointments and learn the scope of the project, I provide my potential clients with a tip sheet that explains the many services provided by ProSource. Christine then meets with my clients and helps them choose their materials. ProSource is such a big part of my success.

What are the hottest home remodeling trends right now?

» Removing walls and creating wide, open spaces
» Expanding a kitchen
» Optimizing space in a bathroom
» Quartz countertops

What are some of the toughest challenges facing your clients, and how can you help?

Clients become very overwhelmed when they embark on a remodeling project. It's wonderful to be able to advise them that they are not alone in this process. I immediately send an email to Christine, and introduce the client to ProSource Wholesale® and its many services. I can see the stress start to melt away. I'm able to create a ProSource client for life.

What's one thing you wish your customers could know about home remodeling and renovating?

You do not have to do this alone. The services offered by ProSource help jumpstart the project and guarantee a seamless process with a beautiful outcome. It's a one-stop shop.

What is the most satisfying aspect of your job?

I love the customer service and the finished product. Happy clients beget referrals and repeats.